

LISTENING DEEPLY



Quiz

# THE GERMINAL QUESTION

# the germinal question

Read the following questions and try to answer them from memory.

Each answer will appear in the next slide after its question.

# the germinal question

At the beginning of each listening session, after you are ready to start, you'll ask the germinal question.

What does the germinal question represent?

# the germinal question

the germinal question directly represents the

**purpose**

# the germinal question

Why is it called the germinal question?

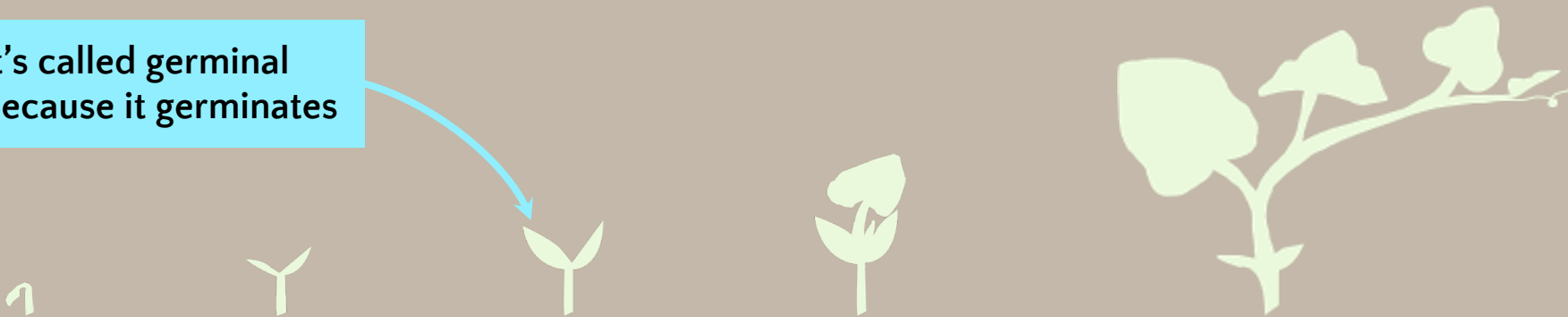
What does the following images make you think of?



# the germinal question

It is the first question from which all the **topics** & **concepts** will grow like a seed

It's called germinal because it germinates



# the germinal question

How do you form a germinal question?

# the germinal question

Include these three components, in any order



a reference to their  
**interior cognition**,  
using past tense

a point in the **past**

the **purpose** they  
were addressing

the germinal question



# the germinal question

Why is it important to start with the germinal question?

# helps

the person start out with a particular memory  
rather than with generalizations

also helps the person focus on the purpose

# the germinal question

What to do if the person freezes up after the germinal question?

# ask

the person “what went through their mind just now?”

# mention a topic

that the person brought up in the **information session**

# why?

It doesn't matter where they begin, because the person will get around to all their topics

It also helps them realize they are leading the session, not you

